

Technical Sales Engineer

MMC Hartmetall GmbH Almanya İzmir Merkez Şubesi

İZMİR

MMC Hartmetall GmbH located in Meerbusch, Düsseldorf is a Group Company of the Japanese Mitsubishi Materials Corporation and European Headquarters of the cutting tools division. For over the past 30 years our company has been delivering cutting tools and integrated solutions that meet our customers' needs keeping up with the latest market trends. The European Headquarters represents Mitsubishi Materials Corporation in Europe. Additionally, five sister companies in the UK, Italy, France, Poland and Russia, together with a newly established (2015) branch office in Turkey and more than 30 national distributors offer services throughout Europe. Another subsidiary of the Corporation operates in Spain where there is a production plant as well as a sales office. Our product portfolio includes a great variety of Mitsubishi Materials cutting tools for drilling, milling and turning, carefully developed to perfectly serve customers from our core business areas i.e. automotive, aerospace, medical, mold and die and general machining. Committed to our values and dedicated to our customers' success we work closely together building lifelong relationships. Our deep technical expertise and know how enable us to offer intelligent, cost-effective solutions that increase customer satisfaction. More than 50 years industry experience and Head Offices in Japan, USA, Asia and Europe, position Mitsubishi Materials Corporation amongst the leading companies in the development and production of cutting materials, coatings and precision tools for the metal working industry worldwide.

QUALIFICATIONS

- Bachelor's Degree in Mechanical Engineering.
- Engineering knowledge in metal cutting applications-turning,milling and drilling. Additional expertise in mould and die making would be beneficial.
- Have a confident manner and act responsibly after appropriate training.
- Knowledge of relevant computer applications such as MS Office, Acrobat and ERP-Systems.
- Knowledge administrative procedures.
- Good English skills - verbal and written.
- No military service obligation.

JOB DESCRIPTION

- Technical sales and new customer acquisition.
- Travelling required nationally and internationally to visit potential clients and to attend technical education and training.
- Support marketing activities by attending trade shows, conferences and other marketing events.
- Managing and interpreting customer requirements.

Please send your resume to : nur.akanalci@mmchg.com.tr